

## Channel Advantage Information Sheet

We want you to increase your revenue & build your business, and with 888VoIP's Channel Advantage, you can focus on that while we handle everything on the backend. Our expert team provides provisioning, fulfillment, logistics & more for managed service providers, VARs, and integrators. We will assist you with your business needs by utilizing our powerful & flexible combination of people, products, and process.

### Provisioning Options

#### BASIC

Unboxing, powering up & pointing of your device to a provisioning file on your server. Includes scanning & sending of serial numbers & MAC addresses and inclusion of marketing inserts in boxes.

#### ADVANCED

You'll receive everything from the basic package, along with a custom profile upload to devices, including your choice of firmware and user profiles.

#### CUSTOM

You'll receive everything from the advanced package, along with exclusive, customizable services, like specific asset tagging, box labels, and device labels.

### Channel Advantage Features

#### **Inventory Management & Order Fulfillment:**

We will handle every aspect of your warehousing & shipping requirements. We offer customized logistic solutions, such as private inventory, blind drop shipping, white label solutions and straightforward pick, pack, and ship.

**RMA Services:** We can manage all aspects of your device services from advanced product replacements to hardware service & repair. You'll always get the responsiveness you & your customers deserve.

**Advanced API:** Streamline your ordering process or automatically generate configuration files for your device provisioning. We offer an ordering and provisioning API that seamlessly connect your existing ordering processes, ensuring your hardware arrives correctly provisioned with your service platform. Any user of our APIs can take advantage of our Pingback feature, where their order information will sent back to a specific URL when an order status changes.

**Training & Education:** Channel Advantage offers easy and cost-effective solutions to give your customers & your team the education and training they need. We can create content in web-based or print-based formats & are available to for webinars.

**Marketing:** Channel Advantage can provide you with a broad range of marketing solutions, including customized web content, branded box inserts, webinars, and other items to differentiate your company & promote your services. To learn more, contact us at [marketing@888VoIP.com](mailto:marketing@888VoIP.com)

**Technical Support:** Our technicians are available for pre sales, post sales and product configuration support whenever you or your customers are in need of help or service. The 888VoIP tech support team is available Monday - Friday 9:00 AM - 6:00 PM ET. If more support is required, we offer a variety of support packages to fit your needs.