Voice and video device solutions for Office 365, Microsoft Teams, and Skype for Business

Broad-range | Reliable | Future-proof

Microsoft Teams   Microsoft Office 365   Skype for Business

Milestones with Microsoft

Yealink

2015
- Top 2 SIP Phone Provider Worldwide
- Yealink Lync phone certified by Microsoft

2017
- Yealink full-series SFB phones certified by Microsoft
- Went public on the ChiNext, Shenzhen Stock Exchange on March 17, 2017

2018
- Top 1 SIP Phone Provider globally
- Yealink Teams-ready phones
- Conference phone certified by Microsoft
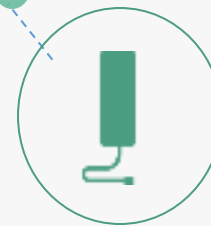- Video device solution for Microsoft

2018
Listed company

2015
Video conference
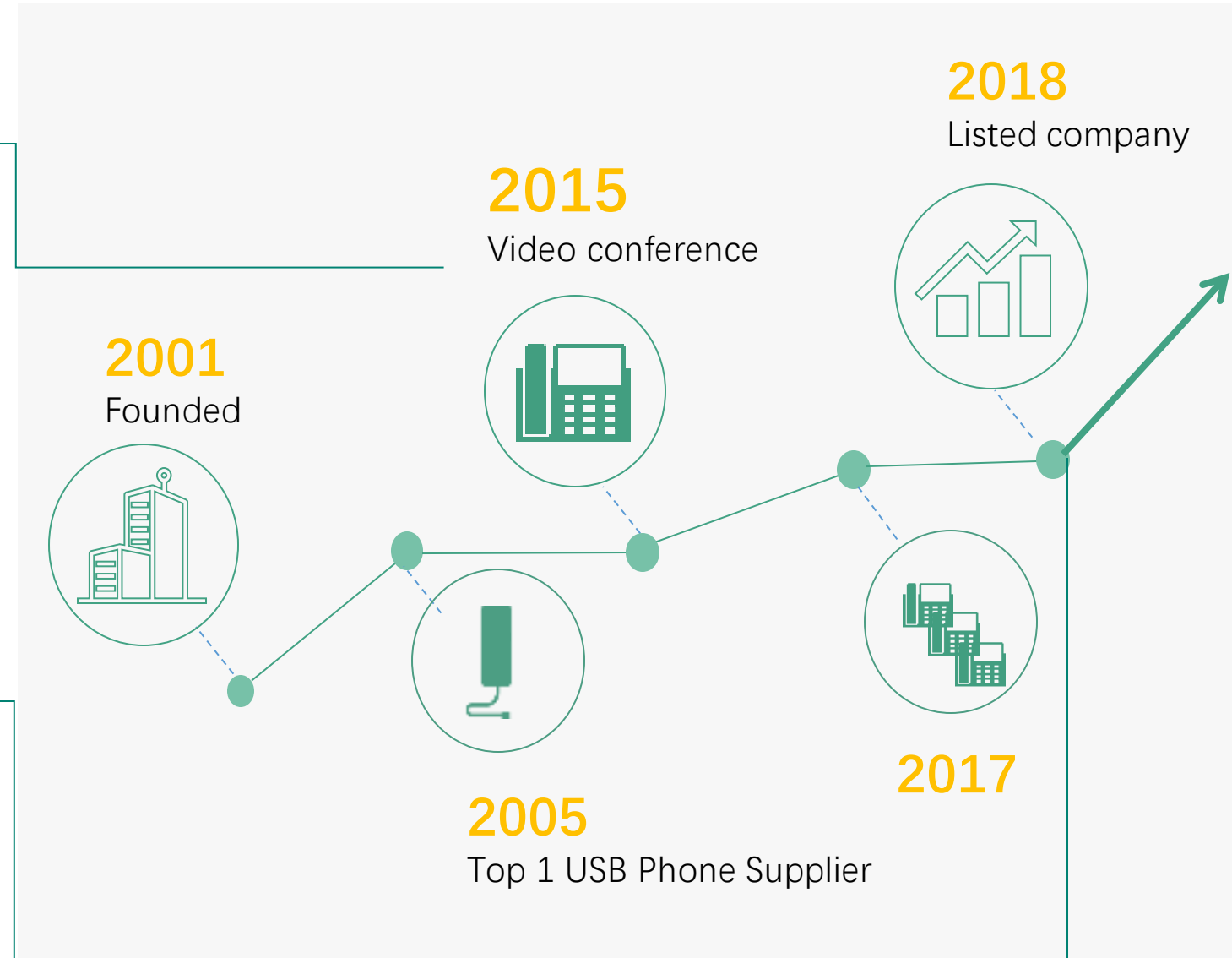
2001
Founded

2005
Top 1 USB Phone Supplier

2017

Working together with Microsoft for vision of Intelligent Communications

Yealink

Yealink's new phones with the Microsoft Teams application are a great addition to their existing line of phones for Skype for Business.

We are excited to see Yealink's ongoing commitment to extending Microsoft's communications and collaboration experiences to devices and look forward to working together to help our joint customers realize the vision of Intelligent Communications. "
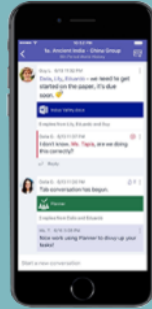
Bob Davis
Corporate vice president Office 365 Engineering

Microsoft

Microsoft Teams & SFB Apps

Yealink

Teams-PC	Teams-Mobile	Teams-Phone	Teams-Room
Windows / Mac	Android & IOS	Android Gen2 support Video	Skype Room System (SRS) Windows-based

Yealink Product Roadmap - Teams

Microsoft Teams | **Skype for Business**

Audio Phone	T55（2019 Q1）	T56A	T58A	CP960
Speakerphone & USB Headset	CP900	CP700 YHS33	YHS35/36	WHS10/20
Conference Device &Room System	VP59-Teams VC200-Teams	MVC 300	MVC 500 MVC 800	MVC 900

T55A Media Phone

Microsoft Teams
Microsoft Office 365
Skype for Business

Product Position

Mid-level desk phone ideal for worker desk

Key Features

- 4.3" 480 x 272 capacitive touch screen
- Optimal HD audio
- Based on Android OS
- Supports Office 365, and upgradability of device applications to Teams or SFB
- 1 USB 2.0 port, Supports USB headset
- Supports Bluetooth and Wi-Fi
- Dual-port Gigabit Ethernet, PoE support

Time to Market

April, 2019

Yealink

T56A(Skype for Business & Teams Edition)

· Optima HD voice

· 7" 1024 x 600 capacitive touch screen

· Yealink Noise Proof Technology

· 1 USB 2.0 port, supports USB headset

· Dual-port Gigabit Ethernet, PoE support

· Supports expansion modules (Skype for Business)

· Based on Android OS, and upgradability of device applications to Teams or SFB

| 7-inch Multitouch Screen | Android OS | Yealink's SDK | Built-in Wi-Fi | Built-in Bluetooth | USB 2.0 |

T58A(Skype for Business & Teams Edition)

· Optima HD voice
· 7" 1024 x 600 capacitive adjustable touch screen
· Yealink Noise Proof Technology
· Built-in Bluetooth
· Built-in Wi-Fi (Skype for Businesss NOW, will support Teams Edition in 19H1)
· 2 USB 2.0 ports, supports USB headset
· Dual-port Gigabit Ethernet, PoE support
· Supports expansion modules (Skype for Business)
· Based on Android OS, and upgradability of device applications to Teams or SFB

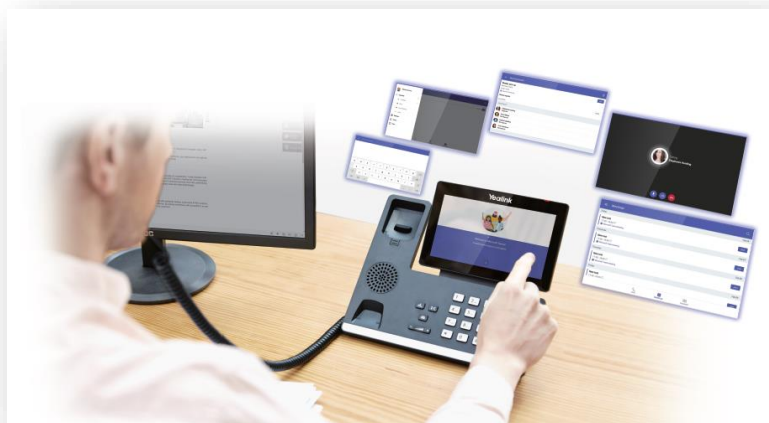7-inch Multitouch Screen   Android OS   Yealink's SDK   Built-in Wi-Fi   Built-in Bluetooth   USB 2.0

T58A/56 Model Comparison

Section	Parameter	SIP-T58A	SIP-T56A
Display type	**Screen adjustable**	√	X
Interface (pending)	**USB 2.0**	**2 ports**	**1 port**
	Bluetooth	**√ (Built-in)**	X
	WiFi	**√ (Built-in)**	X
General	Operating System	Android 5.1.1	Android 5.1.1
	Flash memory	8GB	8GB
	DDR3 memory	1GB	1GB
	Display type	7"1024 x 600-pixel capacitive touch screen	7"1024 x 600-pixel capacitive touch screen
Voice	Yealink Noise Proof Technology	√	√

Yealink

CP960(Skype for Business & Teams Edition)

· Optima HD voice, full duplex technology

· 5" 720 x 1280 multi-touch screen, modern interface

· Yealink Noise Proof Technology

· 20-foot (6-meter) and 360-degree microphone pickup range

· Connect to PC via USB Micro-B port; built-in Bluetooth (Skype for Businesss NOW, will support Teams Edition in 19Q1)

· Based on Android OS, and upgradability of device applications to Teams or SFB

5"	Android OS	SDK	Wi-Fi	Bluetooth	USB
5-inch Multitouch Screen	Android OS	Yealink's SDK	Built-in Wi-Fi	Built-in Bluetooth	USB 2.0

Competitive Comparison

Yealink

Manufacturer	Phone Type	Teams Model	Phone Version	Released Date
Yealink	Conference Phone	CP960	SFB/Teams	Jan, 2019
	Desk Phone	T58A		
		T56A		
Polycom	Conference Phone	Trio 8800	SFB/Teams	Q1, 2019
		Trio 8500		
Audiocodes	Desk Phone	C450HD	SFB (uncertified)/Teams	Q1, 2019

CP900 Conference Pod

Yealink

Product Position

Mid-level conference phone

Market Position

- Microsoft market: full supports SfB/Teams client; certified by Teams
- Yealink SIP phone channel: supports IP phone with USB port
- Yealink VCS and third-party UC software market

Key Features

- Optimal HD voice
- USB 2.0 port, connect to PC/desk phone
- Built-in 4.0 Bluetooth, connect to laptop/mobile/pad
- 6-mic beamforming, 360-degree microphone pickup rang
- Full supports SfB/Teams client; certified by Teams
- Call control: answer/hang up, volume up/down, Mute/Unmute , Hold/Unhold

Time to Market

March, 2019

Video Solutions for Microsoft
Broad-range | Reliable | Future-proof

Microsoft Teams	Microsoft Office 365	Skype for Business

Office worker
& executive room
& open work space

Huddle/Phone room
2 - 6 people

Medium meeting room
6 – 12 people

Large meeting room
12 – 20+ people

VP59 | Personal desk, open work space

Key benefits

The full HD phone camera is pluggable and can be extended 10 feet (three meters) by a USB cable and added on top of a monitor with a bracket to bring flexibility in the choice of camera location and video meeting view.

Connect to wireless microphones and cover an open work space.

The Android phone OS offers strong scalability. The all-in-one product design integrates a codec, camera and microphone. Setup and deployment is possible with a single line (internet cable or power cable).

What's included

· VP59 (includes codec, camera, microphone)
· Wireless microphone: CPW90(Optional)
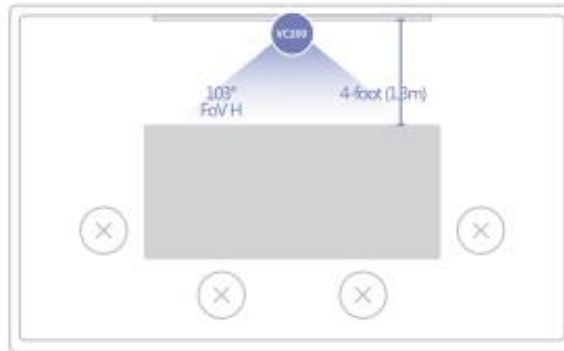· Other components and accessories TBD

Microsoft Teams   Microsoft Office 365

10-foot (3m)

Yealink

Microsoft Teams   Microsoft Office 365

Microsoft Teams

VC200 | Huddle / Phone room | 2 - 6 people

Key benefits

The Ultra HD 4k camera delivers sharp, smooth and stable video at a short distance, while the 103-degree wide-angle horizontal field-of-view lens and adjustable camera angle provides a broad view of huddle rooms.

Six built-in beam-forming microphones deliver crystal-clear voice quality.

The all-in-one product design includes an integrated codec, camera, microphone and bracket. With touch-screen compatibility.

What's included

· VC200 (includes an integrated codec, camera, microphone and bracket)
· Other components and accessories TBD
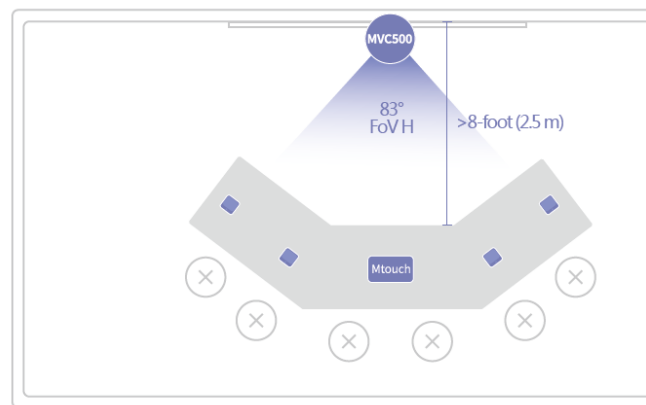
Video System for
Medium Meeting Room |MVC500

Yealink

Microsoft Teams   **Microsoft Office 365**   **Skype for Business**

MVC500 | Medium meeting room | 6 - 12 people

Key benefits

The 5x optical camera delivers sharp, smooth and stable video with a deep focus field, while the 83-degree wide-angle horizontal field-of-view lens and adjustable camera angle provide a broad view.

The ability to connect up to four wireless microphones allows users to flexibly cover conference rooms of up to 850 square foot (80 square meters) in size.

The MVC500 offers instant wireless content sharing without clutter. The powerful screen share adapter MShare integrates HDMI and mini-DP input ports and eliminates the need for additional adapters for Mac or Surface products. Support built-in wireless of dedicated network. Just plug-and-play and start sharing content with a single click.

What's included

· Mini-PC: NUC
· Camera: UVC50
· Console(touch pad): MTouch
· Screen share adapter: MShare

· Wireless microphone: CPW90
  (or optional VCM34 wired microphone)
· Speaker: Sound bar
· Others components and accessories TBD

Video System for
Large Meeting Room | MVC800

Yealink

Microsoft Teams | Microsoft Office 365 | Skype for Busine

MVC800 | Large meeting room | 12-20+ people

Key benefits

The 12x optical camera delivers sharp, smooth and stable video at a significant distance. Thanks to its wide-angle horizontal field-of-view lens and adjustable camera angle, the MVC800 provides a broad view of large conference rooms.
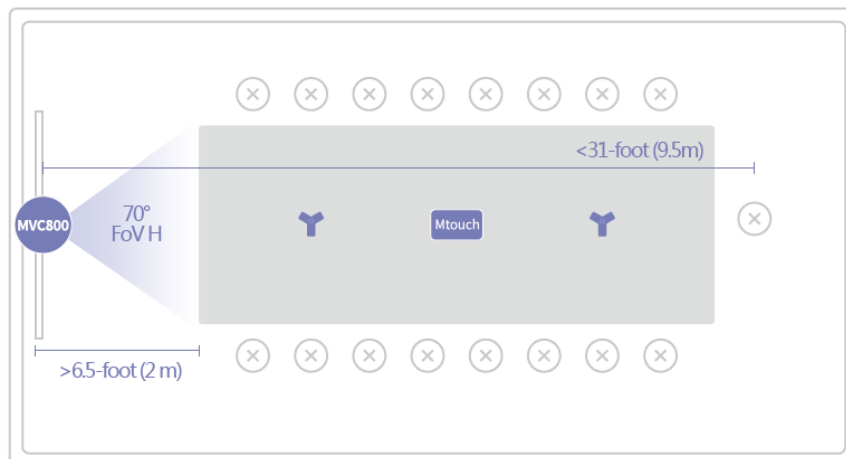
The ability to connect up to four wired beam-forming array microphones combined with 20 foot and 360-degree voice pickup technology.

The MVC800 offers instant wireless content sharing without clutter. The powerful screen share adapter MShare integrates HDMI and mini-DP input ports and eliminates the need for additional adapters for Mac or Surface products. Support built-in wireless of dedicated network. Just plug-and-play and start sharing content with a single click.

What's included

· Mini-PC: NUC
· Camera: UVC80
· Console(touch pad): MTouch
· Screen share adapter: MShare

· Wired microphone: VCM34
  (or optional CPW90 wireless microphone)
· Speaker: Sound bar
· Others components and accessories TBD

<31-foot (9.5m)

MVC800 | 70° FoV H | Mtouch

>6.5-foot (2 m)

Yealink MVC Series Room System for Microsoft Teams & SFB

Yealink

MVC900
(April, 2019)

for extra-large room

Package includes:
- Intel NUC mini-PC
- Yealink MTouch console
- Yealink Mshare HDMI ingest
- Yealink multi-camera solution
- Yealink multi-mic solution

MVC800
(Feb, 2019)

for large room

Package includes:
- Intel NUC mini-PC
- MTouch console
- Mshare HDMI ingest
- UVC80 12X optical camera
- 2 x VCM34 microphone array and Soundbar

MVC500
(Feb, 2019)

for medium room

Package includes:
- Intel NUC mini-PC
- MTouch console
- Mshare HDMI ingest
- UVC50 5X optical camera
- 2 x CPW90 wireless microphones and Soundbar

MVC300
(May, 2019)

for small room

Package includes:
- Intel NUC mini-PC
- MTouch console
- Mshare HDMI ingest
- UVC30 4K camera which built-in 6 beamforming mics
- Soundbar

Yealink MVC series room system which pre-installed with Microsoft SRS app native support Microsoft SFB on premise, O365 SFB and Teams.

Yealink Device Management Platform

for Microsoft Certified Yealink Skype for Business IP Phones

Yealink

Automate the entire process

Deploy, detect and access
IP phones remotely

Exercise powerful management capabilities

Mass configure, customize per region, per department, per model

Access function quality analysis, diagnostics, and back-up
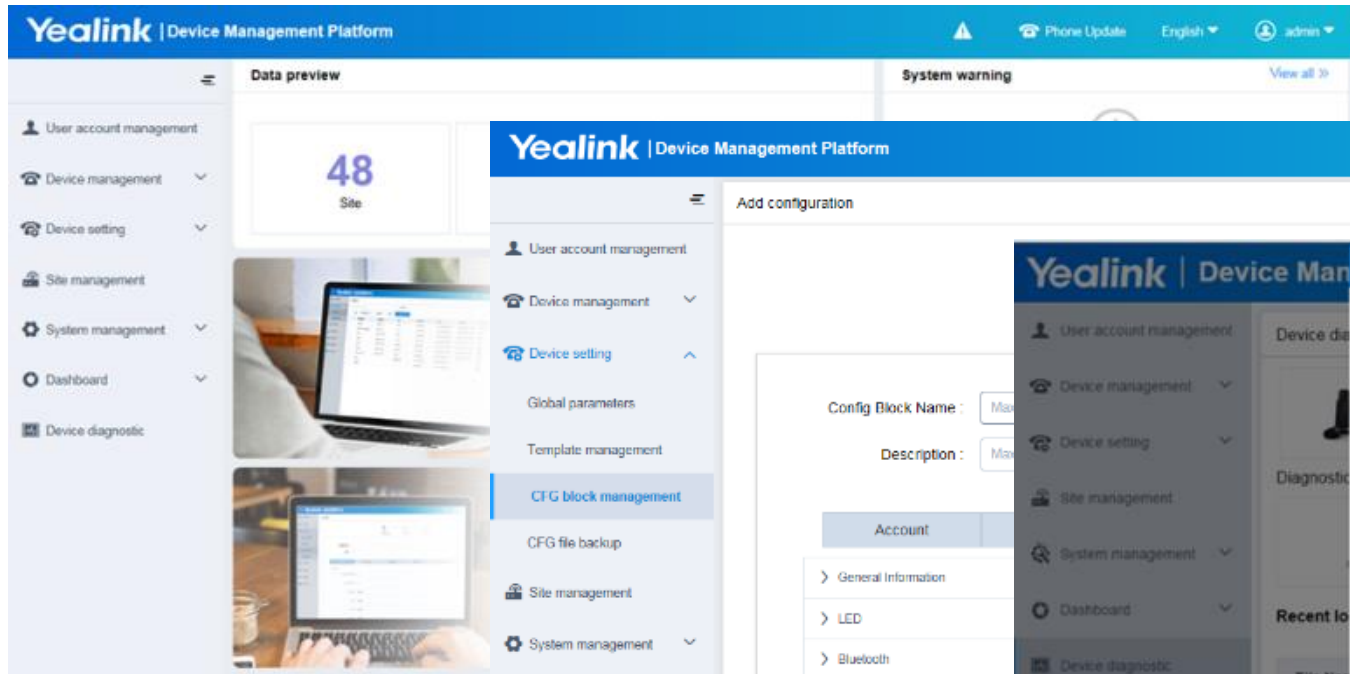
Ensure excellent call experience

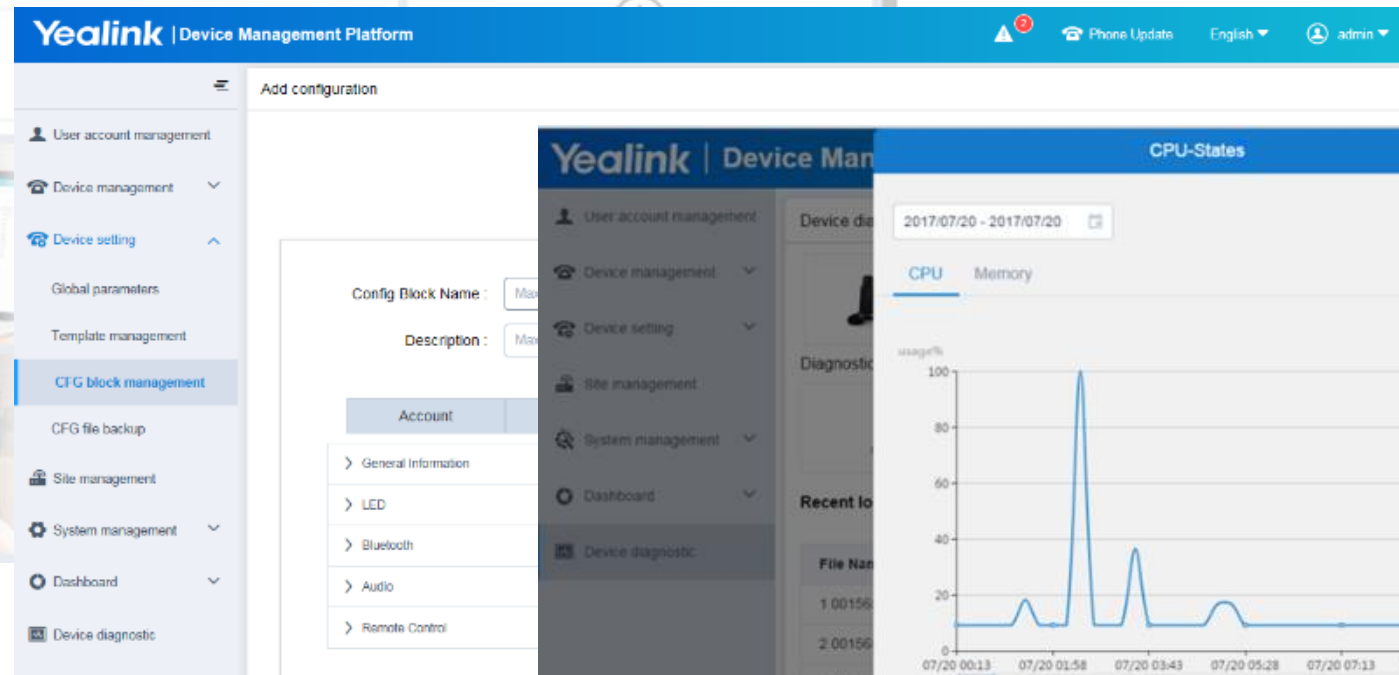**Customize features per user-defined**

Fit different role's needs

Yealink Device Management Platform

for Microsoft Certified Yealink Skype for Business IP Phones

Yealink

1 Welcome Page

2 CFG block management

3 Device diagnosis

Our commitment to you

- Try the CP960, T58A and T56A Microsoft Teams edition and enjoy significant Demo discounts.
- Facilitate IOT (interoperability testing) for projects and effective demonstrations of Yealink Teams device solutions for your customers.

How it works

Demo

CP960	For projects	3-10 pcs	One unit of CP960 Demo at 60% off MSRP
		>10 pcs	One unit of CP960 Demo free of charge
	For channel partners	Microsoft certified partners	70% off MSRP for at least 1 unit of CP960 demo, and up to 1 unit free of charge
T58A & T56A	For projects	100–500 pcs	Up to 2 units of desk phones Demo at 70% off MSRP
		>500 pcs	Up to 2 units of desk phones Demo free of charge
	For channel partners	Microsoft certified partners	70% off MSRP for 1-2 units of desk phones demo(T56A, T58A), and up to 2 units free of charge

* Program valid from Jan. 1st, 2019 through Jun. 30th, 2019. Available for the North American and UK region.

Questions?

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